

## Unlock Australia

Develop your business and #GoBeyond

2024



## **Expanding your business in Australia**

Expanding into new international markets can be challenging and fraught with issues. Our Unlock Australia service will provide expert advice and insight to support you every step of the way. From helping you find the best location, to setting up a subsidiary, we are committed to providing pragmatic and timely advice that allows you to focus on achieving your goals.

International expansion is an important step. By appointing a dedicated international business adviser, who takes time to understand your organisation and provides tailored services, you'll know you have the right support to mitigate risks and maximise the potential a new market offers your business.

Whatever the challenge, we're at your side. We can help at every stage of your company's growth cycle – from starting-up, to raising capital, listing on the Australian Securities Exchange (ASX), undertaking M&A transactions, or using Australia as a base to expand into other markets – you can count on us.





## We can help you with the following services



### Company set up

- Determining the appropriate corporate structure
- Business establishment
- Setting up bank accounts in multiple currencies
- Nominee director services
- Corporate secretarial administration



### **Location advice**

- Affordable research service to determine the optimum location for your business
- Identify potential locations based on the factors most important to your business (e.g. skills, networks, affordability)
- Feasibility assessment



### **Employment issues**

- Employer solutions
- Help with work permits and visas
- Pensions and benefits
- Global mobility
- Leadership talent & culture



### **Taxation services**

- Corporate and international taxes
- Indirect taxes
- Transfer pricing
- Personal taxation advice
- Stock options and repatriation of funds
- FBT compliance and optimisation
- Liaison with tax authorities



## We can help you with the following services (continued)



### Back-office services

- Preparation of cashflow forecasts and budgets
- Fixed fee bookkeeping for start-ups
- Payroll and other HR services (via trusted outsourced service provider)
- Fully outsourced solutions
- Financial reporting and accounting services
- Establishment of systems
- IT solutions



### Financing your business

- Advice on debt or funding
- Listing on the ASX
- Mergers and acquisitions



## Business growth support

- Expert, tailored support to help you grow your business
- Market assessment and competitor analysis
- Market entry strategy
- Introductions to key business communities



#### Audit and assurance

- Statutory and nonstatutory audits
- Financial reporting advisory
- International financial reporting standards
- Compliance audits
- ESG assurance



## Why choose Australia?









# Australia provides a safe, low-risk environment in which to do business.

With 28 years of uninterrupted annual growth pre-COVID, Australia has demonstrated a highly-resilient economy and is already recovering strongly. As a country, we have strong economic and cultural ties within the fast-growing Asia-Pacific region.

### Market opportunity

- Population of 26 million
- 13th largest economy in the world
- Home to some of the largest companies in the world

### Magnet for talent

- One of the world's highest secondary education enrolment rate
- Culturally diverse workforce where almost 28 per cent of Australians were born overseas

### Business friendly environment

- One of the most transparent and well-regulated business environments in the world
- Global top five on the Index of Economic Freedom
- Strong financial market turnover
- · Stable political environment



## Why choose Australia? (continued)









With world-leading innovation and business clusters, and a labor force among the most skilled and diverse in the world, Australia is one of the easiest places in the world to do business.

### Quality of life

- A diverse, welcoming and tolerant country
- Huge choice of educational opportunities
- Access to unrivalled heritage, culture and countryside

### Access to finance

- Global financial hub
- Variety of debt and equity funding opportunities
- The ASX is the largest stock exchange in the South Pacific

#### **Innovation Hub**

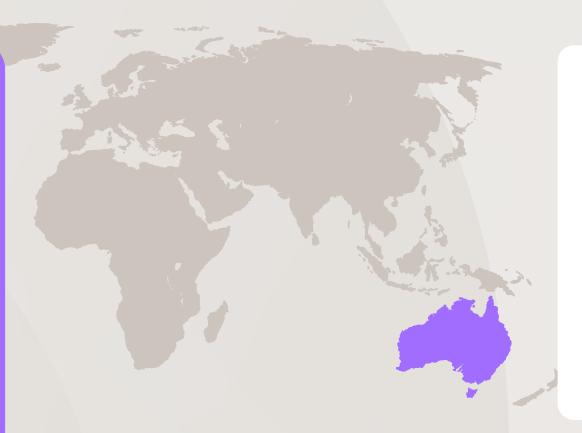
- Home to some of the world's best academic and research institutions
- Generous incentives to support research & development
- Ranked 6th in a ranking of the world's top 200 universities by five key subject fields



## **Grant Thornton – A truly global network**

Grant Thornton Australia is a member firm of the Grant Thornton global network – one of the world's leading independently-owned and managed accounting and consulting firms. No matter your industry, lifecycle stage, market or growth plans, our experienced professionals are dedicated to achieving the best outcome for you and your stakeholders.

We combine the resources and skillsets of larger firms with the accessibility and agility of smaller firms to help dynamic organisations unlock their potential for growth. In partnering with us, you will appoint a firm with the size and scale to meet your technical requirements, while retaining the flexibility required to pivot should they change.





### Global

700+ Offices

7.5bn Revenue (USD)

> 150+ Markets

**73,000+** Employees



### **Australia**

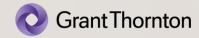
6 Offices

\$339m

Revenue (AUD)

1,500+

**Employees** 



### Contact

For more information about how we can help you Unlock Australia, please contact:



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