



# Unlock Argentina

Develop your business and  
#GoBeyond

2024



# Expanding your business in Argentina

Expanding into new international markets can be challenging due to the many issues to consider and resolve. Our Unlock Argentina service can provide expert advice and insight to support you every step on the way. From helping you find the best location, to setting up a branch or subsidiary, we are committed to providing pragmatic and timely advice that allows you to focus on achieving your business goals.

International expansion is an important step, but with a dedicated international business adviser, who takes time to understand your business and customize the specific services you require, you will know you have the support to manage the risks and maximize the potential a new market offers your business.

Our advisers can help at every stage of your company's growth cycle – from starting-up, raising venture funding, listing on a global exchange, acquiring or merging with another company, or choosing Argentina as a base to expand into other markets. Whatever the challenge, we're at your side.



# We can help you with the following services

## Company set up



- Corporate structure
- Company registration
- Intellectual property
- Bank account advice

- Research service to determine best locations according to important factors and requirements



## Location advice

## Employment issues



- Pensions and benefits
- Reward packages
- Employment tax issues
- Work permits and visas
- Global mobility

- Corporate and international taxes
- Indirect taxes
- Transfer pricing
- Personal taxation advice
- Stock options and repatriation of funds



## Taxation services

# We can help you with the following services (continued)

## Back-office services



- Fixed fee book-keeping for start-ups
- Payroll and other HR services
- Fully outsourced solutions
- Financial reporting and accounting services

- Debt or equity funding advice
- Stock Exchange listing
- Mergers and acquisitions

## Business growth support



## Business development support



- Expert, tailored support to help you grow your business locally and globally
- Market assessment and competitor analysis
- Market entry strategy
- Introductions to key business communities

- Statutory and non-statutory audits
- New GAAP conversions
- Financial reporting advisory
- International financial reporting standards advisory
- Royalty/contact assurance

## Audit and assurance



# Why choose Argentina?



Expatriates and immigrants from all around the world continue to rely on Argentina when looking for a prosperous future. Hard workers valuing quality of life and education opportunities weave a multicultural modern society welcoming sophisticated products and ideas.



## Market opportunity

- Population: 45 million
- 632.77 bn GDP
- Sophisticated consumers
- Access to MERCOSUR: 300 million citizens



## Magnet for talent

- Highest education and English level in LATAM, internationally awarded
- 110.000 new higher education graduates/year
- 3 Nobel prizes in research fields



## Business friendly environment

- Top expatriate destination
- Digital government
- Modernizing highways, trains, ports and airports
- Reducing tax burden

# Why choose Argentina?



With its vast territory, variety of climates and wide range of natural resources, record agricultural and beef exports, large infrastructure works spanning roads, railways, ports and airports, digital government and procurement transparency and an attractive exchange rate; now is a time of opportunity. The time to invest in Argentina.



## Quality of life

- No racial or religious tensions
- Buenos Aires: best LATAM city to live in (The Economist)
- One of world's best cities (Mercer)



## Access to financing

- Strong banking system
- Tax credits, VAT reimbursement and sectorial incentives
- Promotion of mortgage financing and price index lines of credit



## Innovation Hub

- Mobile, software and gaming (11 Unicorns)
- + 100 biotechnology projects
- Sole LATAM designed and built satellites
- 2nd in LATAM: household Internet access

# Grant Thornton – A truly global organization



Grant Thornton is one of the world's leading organizations providing services such as independent assurance, tax and advisory.

Wherever you choose to do business, you want access to people such as our team members, with the best ideas and critical thinking that will enable you to develop your business at home and abroad.

To ensure continuity of service, we have 40 International Business Centres (IBC) led by experts from around the world, that work together to provide and coordinate access to our networks' resources.



**Argentina**

**2**

Offices

**ARS 4.5b**

Revenue

**+400**

Employees



**Global**

**+700**

Offices

**7.5bn**

Revenue (USD)

**150**

Markets

**73,000**

Employees



# Contact

For more information about how we can help you Unlock Argentina, please contact:



**Fernando Fucci**

Managing Partner & IBC Director

Grant Thornton Argentina

T: +54 11 4105 0000

E: [Fernando.Fucci@ar.gt.com](mailto:Fernando.Fucci@ar.gt.com)







© 2024. Grant Thornton Argentina. All rights reserved.

Grant Thornton Argentina' refers to the brand under which the Grant Thornton member firms provide assurance, tax and advisory services to their clients and/or refers to one or more member firms, as the context requires. Grant Thornton Argentina and the member firms are not a worldwide partnership. Each member firm is a separate legal entity. Services are delivered by the member firms. Grant Thornton International (GTIL) does not provide services to clients. GTIL and its member firms are not agents of, and do not obligate, one another and are not liable for one another's acts or omissions.

